

# **SCRIPT**

(v4.3)

The following is a guide to your questions during a conversation. The **bold text** is what you need to say, the *italic* answers are the anticipated answers and guidance, **DO NOT** progress to further questions until the correct answer is given. Enjoy!

## **Hey I have a question for you**

*Sure.*

### **1. Do you believe there is a heaven after we die?**

*If “no” or “not sure” ask Q2.*

*If “yes”, ask “**What do we need to do to make sure we end up there?**” and then proceed to Q3.*

### **2. Do you believe there's a God?**

*Yes..*

*If they say **no**, ask: “**Would you agree that the building I’m sitting in had a builder, or did it just appear by itself?** {wait for an answer} **This building is evidence that it needed a builder. In the same way, when we look at the universe we know it had a beginning and therefore it had to have a creator for it. The universe is poof of a universe maker. Buildings need builders, creation needs a creator, agree?**”*

### **3. Since we know there is a God, it matters how we live. So, do you think you are a good person?**

*Yes..*

*If they say **No**, you can thank them for their honesty and explain how we have all done things wrong - give examples: lying, taking things we shouldn't have, being angry, using bad language. Then move to question 7.*

### **4. Have you ever told a lie?**

*Yes..*

*If they say **no**, you could say that they’re telling you a lie right now as everybody alive has lied.*

### **5. Have you ever used bad language?**

*Yes..*

## 6. Have you ever been angry or disrespected someone?

Yes..

*Always make sure before moving forward you get a "YES" answer to either Q4, 5 or 6. If they persist on saying no, ask if they have ever sinned against God. If they say Yes, continue on. If they still say no, say **"Romans 3:23 tells us – for all have sinned and fall short of the Glory of God" Would you agree you're a sinner before God?** If YES, then move on. If they still say "No", tell them they have just committed the sin of pride. See if that humbles them, if not since they don't want to take the chat seriously, wish them well and send socials for them to contact us when they're ready for a serious chat.*

## 7. We've all done these things and so if God was to judge you based on these things would you be innocent or guilty?

Guilty..

*If they say **innocent**, give them the definition: **Innocent means you've never done anything wrong your whole life, and guilty means you've done at least one bad thing - so which one would you be?***

*Some people will try and squeeze out of their situation either here or the next question by giving a solution like 'but I make sure to ask for forgiveness' or 'But God is forgiving' or 'But I am trying to do better'. Which you could respond with giving the courtroom analogy, or simply 'but we are still guilty of what we have done wrong and so...(move to next question).*

## 8. So would we deserve a reward or punishment?

Punishment..

*If they say **Reward** (some do) ask, **"Would a policeman give me a bunch of flowers for speeding OR a penalty notice?"** If they say Reward, ask them what country would give flowers for speeding...*

## 9. Does that sound like a place in Heaven or Hell?

Hell..

*If they say **Heaven**, ask them **"Does heaven sound like punishment or would it be hell?"** You could also ask them if a Judge would send a criminal to Disneyland or Prison*

## 10. So how do you think you could avoid your Hell punishment?

Not sure..

*If they answer do **good things**, **"Imagine if you did 5 serious crimes today and then tomorrow you did no more crimes and instead did 10 good things, would the police ignore your crimes?"***

***"Right, same with God. Stopping sin and doing good doesn't take away the sins we have done, we still deserve the punishment which is hell.."***

*If they answer ask for forgiveness/prayer, **"Imagine you break a serious law in society and standing before the judge you ask for forgiveness. Will the judge let you go free?"** {wait for an answer}*

***“Right, same with God. Asking for forgiveness doesn't take away the punishment for breaking God's laws. Good to do but it doesn't pay our hell fine.”***

*If they say **Repent**, ask them what they mean by repent. If they say: “Ask for forgiveness”, refer to the analogy above. Many people will think it means ask for forgiveness, so you need to explain that repentance means changing your mind from trusting yourself to trusting in Christ. Asking for forgiveness and turning from sin are the “result” of repentance.*

**11. What we need is someone else who would take the punishment for us. If someone took 100% of your Hell punishment, how much would be left for you to take?**

*Nothing..*

*If they still struggle with saying nothing or zero, ask: "If someone chops off all of your fingers, do you have any left?" ..then repeat the question*

**12. So if you have no more Hell punishment, where will you go when you die?**

*Heaven..*

*If they still say **Hell**, ask them again how our Hell punishment is paid for. (By having someone take it for us)*

*If they are struggling to understand this concept, use the example of the speeding fine analogy.*

***“Think of it like this: If you had a \$1000 speeding fine and someone pays all \$1000 for you as a gift. How much is left for you to pay?”(zero)***

***“In the same way, we deserve hell that is our fine (punishment) for our sins, but if Jesus pays 100% of our hell fine there would be none left, so where would you get to go? And why?”***

**13. That was Jesus, that's why he died on the cross, to take the punishment for our sins and he rose from the dead 3 days later.**

**14. So if Jesus does that for you, where do you go when you die?**

*Heaven..*

*If they still say **Hell**, repeat the question like this “If Jesus takes ALL of your hell punishment, then how much is left for you to get in hell?” ... none.' Then repeat question 14 again.*

**15. So why would God let you into heaven?**

*Because Jesus paid for my sins..*

*If they still think because of their actions, go back to Question 10*

**16. Now he offers this to us as a free gift and all I have to do to receive this free gift is to simply trust that Jesus died on the cross paying for 100% of our Hell punishment.**

**17. So if you trust that Jesus has paid for all of your sins now and tomorrow you sin 5 more times and then die, would you go to Heaven or Hell?**

*Heaven..*

*If they say **Hell**, Ask them: “What was getting you into heaven again?*

*Jesus.*

***And does Jesus pay for just your past sins or also your future sins?”***

*Future. Then repeat the initial question.*

*If they say past only, say: “If Jesus died for 100% of your sins, that would have to include your future sins right?”*

**18. and why heaven?**

*Because Jesus paid for my sins..*

*If they again think because of good works or asking for forgiveness, go back to Q10.*

**Good answer, you’d still get to Heaven as Jesus has paid for your past, present, and future sins.**

**19. But if you don’t trust Jesus paid for your sins, where would you end up?**

*Hell..*

*If they say **heaven**, say: “If I offered you a gift today, but you didn’t accept it from me, have you actually received that gift?” No.*

*“In the same way, Jesus is offering to pay for our sins as a gift but if we don’t accept it, we won’t receive it and so where would we end up?”*

**20. ..and since you don’t want to go to Hell, WHEN should you start trusting that Jesus has paid for your sins?**

*Now..*

*If they say **before you die**, ask “Do you know when you will die? If not, when should you start trusting that Jesus paid for your sins?”*

**21. So if you stood before God right now and he asked you “Why should I let you into Heaven?” what would you say?**

*“Because Jesus paid for my sins..”*

*If they say “I don’t know” Ask, **what was the reason you could go to heaven again?** If they get that right, then return to re-ask Q21.*

*If they answer anything beginning with “I accept or I believe...” Ask: **“Now do we go to heaven because of what WE have done for God, or because of what HE has done for us? (He has done) Right, and so if our answer to God starts in the first person “I” we are about to point to what WE have done for God rather than what Jesus has done for us in dying for our sins. Make sense? So how would you re-answer the question..”***

*If they say “Both,” ask: “Is it because of what He has done or what we do?”*

*Say: **“If Jesus takes 100% of our hell punishment, we get to go to heaven. So are you going to heaven because of YOU or because of HIM?” (Him)***

***“Our answer shouldn’t start with “Because I”, but in the third person “Because Jesus...”  
So how would you re-word your answer to God’s question as to why he should let you into heaven?”***

*If they want a bible verse to support this, use: Matthew 7:22-23 - On that day many will say to me, ‘Lord, Lord, did we not prophesy in your name, and cast out demons in your name, and do many mighty works in your name?’[23] And then will I declare to them, ‘I never knew you; depart from me, you workers of lawlessness.’*

**22. Now, imagine a friend of yours says they are going to heaven because they are a good person, where would they go when they die?**

*Hell.*

*If they say **Heaven**, ask them **“what’s the reason why God would let someone into heaven?”... Jesus.  
“Yep, so then is your friend trusting in Jesus to get them to heaven, or their own actions?”... their own actions.***

***“Right, and because they are trusting in their own actions where would they end up?”... hell.***

**That’s right, and why?**

**23. But another friend comes to you and says "I'm going to heaven because of two reasons. The first reason is because Jesus died for my sins and the second reason is because I've been a good person." Would that person go to Heaven or Hell?**

*Hell..*

*If they say Heaven, Say: "By trusting in two things they aren't trusting 100% in Jesus to save them. It would be 50% Jesus and 50% their actions. So if Jesus only contributes 50%, where do they end up? Again, we have to trust that Jesus is the ONLY reason we are saved, not our actions."*

**Exactly, because they are still trusting partly in themselves, and not ONLY in Jesus to save them. Makes sense?**

*Yes..*

**24. So, on a scale of 0-100%, how sure are you that you will go to Heaven when you die?**

*100%..*

*If they say anything less, then ask "What was the reason you would go to heaven again?... Jesus. Right, and how much of your punishment did Jesus take for you?" {wait for an answer}  
"So how much punishment is then left for you to still get in hell?" None....  
"So if you trust in that, on a scale of 0-100%, how sure could you be that you will go to Heaven?"*

*If they are still unsure, ask them what makes them less than 100% sure and deal with their answer, reminding them that Jesus paid for past, present and future sins.*

**25. So, does doing good things play any part in getting you to heaven?**

*No..*

*If they say yes, again, ask them if it is our good deeds/things that saves us or Jesus dying on the cross. Refer to good deeds analogy in Q10 if needed.*

**26. Do you need to ask for forgiveness to go to Heaven?**

*No..*

*If they say yes, ask them if it is our asking for forgiveness that saves us or Jesus dying on the cross. Refer to good deeds analogy in Q10 if needed.*

**27. Do you need to be baptized to go to Heaven?**

*No..*

*If they say yes, again, ask them if it is our baptism that saves us or Jesus dying on the cross.*

**28. So if these things don't get us to Heaven, why do we do good things?**

*Because we are thankful..*

*If they can't answer this, say "If you are in a burning building and a fireman risks his life to bring you out to safety, what would you want to do for that fireman who saved you?" {wait for an answer}*

*"Yeah, and you definitely don't want to punch him in the face, right? Same with Jesus, if He has laid his life down to save you from hell, what would you want to do for Jesus?"*

*"If you're unconscious in the fire, you're relying on the fireman to do all the work as you can't help him at all because you're unconscious, Same for Jesus, we are dead in our sins and can't assist Jesus in saving us from the eternal Hell fire, He does all the work by dying on the cross for our sins, make sense?"*

**And because we are thankful to Jesus for what he has done for us, that motivates us now to live our lives for him and avoid sinning. Does that make sense?**

**We don't stop our sins and do good things for Jesus to save us, we do good things for him and desire to live better because he HAS saved us. Make sense?**

*Yes..*

**29. Do you know how you can find out more about Jesus?**

*The Bible*

**30. Yep! Do you have a bible and do you read it much?**

*If they say No, you can share a link with them to get one.*

**31. Think of it like this, If you ate food only once a week, would you be very strong?**

*no..*

**Right. We eat food everyday to stay strong physically. Our bible is like our spiritual food.**

**32. So if the bible is our spiritual food, how often do you think you should read the bible then to be strong spiritually?**

*Everyday..*

**34. Do you go to church?... what kind of church is it?**

*Yes..*

*If they answer **no**, then say “Church is where you'll be able to hear God's word being preached and where you'll meet other Christians who can help you in your faith. Does that sound good?”*

*Here's a link you can use to find a great church in your area (send church link)*

### **35. Do they teach the same message we've spoken about here to be saved from our sins?**

*If they answer yes, then that's great. If they answer not really. Ask “So do you think it's a good idea to keep attending a church that teaches the wrong way to heaven?”*

*Ask if they are able to get to another church on their own but if they can't, Suggest the following:*

- Spend time in personal prayer and reading the Bible to strengthen your faith on your own.*
- Think about who you could share the gospel with at your church, because you want them to be saved.*
- Make sure to check anything you are hearing at church, with the Bible.*
- Don't bow down to any statues/pictures, or praying to anyone other than God.*
- Listen in to some good preachers online, such as Alistair Begg (search his name on YouTube).*

### **36. Also, think of your family and friends, if you asked them, "What's the reason you'll go to heaven?" what would their answer be?**

*I'm not sure.. or they may say they'll go to heaven because of Jesus..*

*If they answer with **doing good deeds** gets them to heaven then ask: “So where would they end up?”(Hell) Refer to good deeds analogy in Q10 if needed.*

### **37. And since you don't want them to go to hell, how could you help them not to end up there?**

*Tell them about the Gospel..*

### **38. So let me ask you, What if God asked you this "Why should I not send you to hell for all the sins you've done", how would you answer?**

*should be the same answer as for Q21. If it's not the same answer as Q21 you may need to refer to analogies again in Q10.*

### **39. Now, remember at the beginning of this chat, what DID you think was getting you to heaven?**

*Doing good/asking for forgiveness etc.*

*If they answer with "Because Jesus died for my sins", you may need to remind them at the start they weren't pointing to their actions (if they were) and ask them to remind you of why we get to heaven again.*

**So, since you were trusting in yourself to get you to heaven, if you had died before this chat, where would you have ended up?**

*Hell..*

*If they say **heaven**, ask them “But what should we be trusting in as the **ONLY** reason we go to heaven?” ...Jesus. “So, you weren’t trusting in Jesus but in your own actions and by trusting in your own actions where would you have gone?”... hell*

**39. But if you died right now, where will you end up?**

*Heaven..*

*If they still think **hell**, then ask them why and see what they are still trusting in to get them to heaven..*

**So awesome you understand all this, if you’d like to see some more awesome stuff, check us out on the social media platforms: [needgod.net](http://needgod.net) (press Socials button)**

**Do you have any other questions I can help you with?**

**This has been a fantastic chat! My name is ..... been great chatting with you.**

## Helpful Tips

### LEAD TO THE TRUTH

You can't convert or save anyone, Only God can... We can lead a person to the truth but sadly we can't make them believe it. If they don't believe Jesus paid for their sins, then they will be paying for them themselves in hell. Just keep them in prayer that God can soften their heart.

### WHO CREATED GOD

God wasn't created, he's always been there. If you agree that time and space had a beginning, then something outside of time had to create it as we know that things just can't create themselves. If something is outside of time, then that something has to be timeless. If something is timeless, they have no beginning, they have no end, they have always been there from eternal past to eternal future.

### Gift Analogy:

If someone isn't understanding that works aren't required to be saved. Point out that heaven is a gift (Romans 6:23) and then use this example:

If I said "I'll give you a gift of \$20 if you wash my car". Is that \$20 really a gift? {wait for their answer} If you have to wash my car to get the \$20 it wouldn't be a free gift.

Same with Jesus, he doesn't say "I'll die for you if you do good things" - because that wouldn't be a free gift. He says "I'll die for you as a gift", you simply just need to accept that gift by trusting he died for you. So do you have to do good things to go to heaven then?

**If the person is still struggling with trusting in works:**

Can I ask you, out of 100, how much of the work needed to get you to heaven did Jesus do for you?

Right, so how much work is left over for you to do to go to heaven?

So that is why good works aren't required for us to go to heaven. Jesus gives us heaven as a free gift, we just need to accept his gift by trusting he's already done all the work for us in paying for our sins. Does that make sense?

**\$1M Gift analogy:**

If a person stood at the front of your house and had a free gift of \$1m in a briefcase with a sign "Free Gift" above his head, you have 2 options, you can either accept it or reject it.

If you choose to accept it then in response to that amazing generosity you may be then inclined to do good things for the person in return as a sign of Gratitude. But the good things you do in return aren't needed to receive the gift, you're doing for them as you're grateful.

But, just because you're "aware" he stands there with a gift of \$1M doesn't mean you've received it.

Same for Jesus, He offers a free gift for us to either accept or reject and as for the above, we would now want to do good things in return to show our gratitude but just because I'm aware that He died for my sins, doesn't mean I've accepted His Gift.

The new inclination for wanting to do good works now would be as a result of me having received His amazing gift. If a person still "loves" their sin and doesn't show any change would be an indicator that they're only "aware" of what Jesus has done instead of accepting "what" Jesus has done.